

Attachment A
RAD Development Consultant
(Smith Homes)
Questionnaire Form

Greensboro Housing Authority
3/14/2019

Firm's Name: _____

Name of Lead Team Member: _____

Address of Main or Corporate Office: _____

	Description	Yes	No	Response	Explanation / Comments	GHA Use Only
	EXPERIENCE and CURRENT ACTIVITY					
1	LIHTC Financing Experience: Please provide documentation that demonstrates evidence of past experience performing consulting services and development partnership for projects that were awarded LIHTCs and were completed within the past five (5) years, which the services provided. If projects received NCHFA LIHTC awards, please provide evidence of participation on the awarded projects.					
2	How Many Projects : In regards to the question above, what are the total number of projects has your firm assisted in financing and development in the past 5 years? (List the type in the Explanation/Comment section - 4% or 9%)					
3	4% LIHTC / Tax Exempt Bond: What is the <u>total number</u> of 4% or 9% LIHTC / Tax Exempt Bond projects have your firm or qualified member of your firm assisted in financing and closing, or were the projects as part of direct ownership or development management within the past 10 years?					
4	How Many Projects : What is the <u>total dollar value</u> of the properties financed in the projects listed in Question 3?					
	In regards to the question above, how many projects contained multiple financing scenarios? Did any project contain infrastructure financing or local government funding?					
5	RAD Experience: Does your firm have previous RAD application preparation/financing/development/consultanting/closing experience?					
6	Current Activity / Experience: How many projects is your firm scheduled or has submitted for 9% tax credits this year's credit round? Please list the location and size of the projects					
7	Current Activity / Experience: How many projects is your firm scheduled or has submitted for 4% tax credit / bond financing this year's credit round? Please list the location and size of the projects					
	FINANCIAL CAPACITY and BUSINESS LIABILITIES					
8	Financial Capacity of Developer - Do you have the financial strength and capacity to perform financing underwriting and development services? If necessary, does your firm have the capacity to partner with the Sponsor to perform developer services and financial guarantees?					
9	Business Liability and other activity: Has your firm or principals of your firm been involved in any of the following activities: a) Current financial default of more than sixty (60) days duration b) Mortgage assignment or workout arrangement c) Foreclosure d) Bankruptcy e) Litigation relating to financing or construction of the project, which is pending or which was adjusted with a finding of liability against the developer, including mechanic's and material men's lien litigation f) Real Estate Tax Delinquencies					

	FIRM'S CAPACITY and READINESS					
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10	Capacity and Readiness: Does your team have the capacity to complete a 4% or 9% Tax Credit Application within the milestone of the 2019 LIHTC Funding Round of NCHFA? Please provide resume of key members assigned to the project.					
11	Capacity and Readiness: What is your firm's approach to providing consulting services for development, financing, construction management, and HUD Program management? Please provide cost proposal / quote of services.					
12	BONUS - Capacity and Readiness: Is your firm a Section 3 or Minority/ Women Owned Business concern? Does your firm have the capacity or plan to procure Section 3 subcontractors or employment for this procurement? Please provide explanation and detailed plan.					

Name of Authorized Representative - Please Print _____

Signature: _____

Date: _____